



Van Scoyoc Associates Sets Lobbying Revenue Record in 2010

Washington, D.C., Jan. 20, 2011 – Van Scoyoc Associates Inc. set a new record for lobbying revenue during 2010, the company announced today.

Van Scoyoc Associates’ lobbying income increased to \$29.4 million in 2010 from \$28.1 million in 2009, the firm’s previous high mark. Fourth quarter revenue for the firm increased to \$7.81 million in 2010 from \$7.79 million in 2009.

Lobbying income at VSA’s sister firm, Capitol Decisions Inc., also hit a new annual high, \$3 million in 2010 from \$2.8 million in 2009. Fourth quarter revenue at Capitol Decisions came in at \$920,000 in 2010, up from \$810,000 in the last quarter of 2009.

The companies’ combined lobbying revenue also hit a new high, with \$32.4 million in 2010 compared to \$30.9 million in 2009.

“We feel fortunate to have continued our pattern of measured growth during this time of economic uncertainty,” said H. Stewart “Stu” Van Scoyoc, President and CEO of the Van Scoyoc Companies. “The results are a testimony to the skill and knowledge of our principals and staff.”

Van Scoyoc Associates Inc. and Capitol Decisions Inc. are both bipartisan, full-service Federal Government affairs firms. The income numbers are as reported to Congress under lobbying registration and enforcement regulations.

Company Name	4th Quarter 2010	4th Quarter 2009	1-4 Quarters 2010	1-4 Quarters 2009
Van Scoyoc Associates	7,810,000	7,790,000	29,360,000	28,070,000
Capitol Decisions Inc.	920,000	810,000	3,025,000	2,835,000
Both Van Scoyoc Companies	8,730,000	8,600,000	32,385,000	30,905,000

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